



OVERVIEW

Portal Innovations is seeking a Director of Growth Operations to support Portal's expansion efforts that includes launching and establishing Portal's platform in cities beyond Chicago. This role will collaborate closely with the leadership team to continuously assess the operating and business model for Portal Innovations and its resident companies.

The Director of Growth Operations will be responsible for leading all aspects of establishing a Portal facility and overall site management in other cities. The role is based in Chicago and will be building a bridge between Portal Chicago and other markets. This role is expected to develop an understanding of the life science ecosystems, identify key stakeholders, coordinate interviews (within academia, economic development and government, venture groups, and industry among others) and build and manage relationships. The ideal person in this role should have a business and/or venture mindset with training in science. This individual will benefit from the unique and entrepreneurial environment at Portal Innovations.

RESPONSIBILITIES

- Use strong leadership and problem-solving skills to assist Portal with expansion efforts in emerging markets
- Work closely with leadership team to develop a detailed project plan from pre-launch through delivery of space
- Develop an understanding of how the local ecosystem currently supports life science startups and identify gaps that Portal can begin to address.
- Develop and sustain business relationships with ecosystem stakeholders
- Suggest and organize programs that convene the ecosystem and provide pertinent content for the benefit of local startup companies
- Build and leverage network of startups, tech transfer offices, interns, advisors and KOLs to insure deep and wide knowledge across Portal domains
- Expected to build and lead a team with support from the leadership team
- Work with Portal team to coordinate portfolio recruitment plan to attract potential life science startups
- Expected to travel 1-3 times per month

QUALIFICATIONS & EXPERIENCE

- Graduate degree (PhD preferred, MS minimum) in Science, Engineering, or related degree, with 5-10 years combined experience in 2 or more areas of Life Sciences: startups, venture capital, business development, scientific and technical research, sales and marketing, healthcare companies
- Experience building and managing relationships
- Strong work ethic, organized and detail oriented
- Strong interpersonal and communication skills and ability to work as part of a team as well as independently

Please Note: Portal will not be able to sponsor work visas



WHO IS PORTAL INNOVATIONS?

Portal Innovations is a life sciences venture capital platform that curates and selects innovative companies founded by top-notch faculty and entrepreneurs that have great promise for growth by fulfilling unmet health needs with a focus on innovation at the nexus of therapeutics, AI and medtech. Portal's differentiated approach is to be deeply vested in its portfolio companies across three dimensions. Portal utilizes its "crafted capital" approach that includes financial capital, fully equipped wet lab space, and management expertise, to rapidly take its companies from company creation through asset-derisking and value creation from seed stage through Series A. Some VCs invest financial resources; Consulting firms provide 3rd party management expertise; And real estate companies offer a well-equipped lab to conduct early de-risking experiments necessary to demonstrate proof-of-concept. Portal uniquely tailors and blends all 3 of these elements for company support and success. Portal believes this early emphasis on quality enterprise creation will result in greater possibility of success to pathways of commercialization and will create a robust ecosystem for further growth of life science start-ups.

PORTAL INNOVATIONS' FLAGSHIP LAUNCH - CHICAGO

Portal has successfully and rapidly deployed its platform in Chicago where it houses a growing portfolio of high-potential life sciences ventures. Within one year into its Chicago launch, Portal Innovations is well ahead of schedule with its membership (90%), portfolio investments (>\$2M), and pipeline potential. This rapid success is driving Portal to expand to fuel further growth and momentum and expanding nationally provides Portal portfolio companies and partners access to resources and opportunities in multiple markets as they grow and scale.

PORTAL INNOVATIONS IN ATLANTA

Atlanta, like Chicago, possesses all of the academic and medical research institutions, resources, civic leadership and talent necessary to establish a world-class life sciences innovation hub, where companies can start up and scale. Portal's role in Atlanta's emerging life sciences ecosystem is to build a world class early-stage biotech portfolio while bringing together the entire ecosystem to allow these companies to thrive and scale locally.

Additional information available on the website:

www.portalinnovations.com

Link to video showcasing Portal Innovations and its portfolio companies in Chicago:

<https://vimeo.com/631339538>